



Global Disciples

ANNUAL REPORT 2020

I am a global disciple



## Reaching the least-reached, 'til the whole world knows

### From the Cover:

Hana and her husband, a rural Ugandan pastor, used Global Disciples' small business training to develop a passion fruit farm. "You must come and see what God is doing!" Hana said. The farm is meeting their family needs while providing others with jobs, income and an opportunity to know Jesus. "Local women benefit from this; they work here, they get paid, it helps in their homes and their lives," Hana said. "They give too; they see they can do something for the Lord now. This is so powerful, so beneficial for us women."

—Hana, a global disciple, Uganda

Dear Friend and Partner,

All of us who know Jesus are called to be **global disciples**.

That's why we chose Global Disciples as our name 24 years ago. We believe that all disciples of Jesus are called to be actively engaged in fulfilling God's global mission. To make disciples of all nations.

**Thank you for sharing this vision.** Your partnership this past year has had a huge impact!

As you pray, give generously, and share our stories about how God is at work among the nations, you make it possible for disciples to be multiplied and many lives, families, and communities to be transformed.

For Global Disciples, 2019 was another remarkable program year as this Annual Report reveals. Prior to the global pandemic, we saw **an average of 67 new fellowships** established each week, most in least-reached areas. And **every week about 1,606 people accepted Jesus** as Savior and Lord, and now worship in these churches.

Our Global Disciples approach—raising up and equipping local leaders in 62 nations—is a significant advantage. As one Foundation Board member put it, "**This near-culture approach to reaching the least-reached has never been more powerful than during the current pandemic.** The work goes on (and flourishes) in spite of the barriers. Like Esther, perhaps Global was created for such a time as this!"

**We believe so.** Of our Global team, 117 are working in their homelands in Africa, Asia, and Latin America. They resource 1,966 Program Directors, appointed and supported by their church clusters. Global-trained leaders are creatively, effectively adapting to local conditions to continue training and sending out disciple-makers and church planters.

**Like you, our partner churches and programs also invest** in this global mission—in being a global disciple. I pray this annual report will encourage you and spur you on to deeper levels of joy, fulfillment, and engagement in the mission Jesus entrusted to us.

'til the Whole World Knows,

Galen Burkholder, a global disciple  
President/CEO



### Table of Contents

President's Letter . . . . .	1	National Foundations . . . . .	8
Thank You . . . . .	2	Source & Use of Funds . . . . .	9
Global Impact. . . . .	3	A Locally Sustainable Model . . . . .	10
We are global disciples . . . . .	4	Balance Sheet. . . . .	11
Worldwide Map . . . . .	6	Financial Highlights . . . . .	12

### Mission

*To make it possible for clusters of churches to multiply Christ-like disciples and locally-sustainable fellowships among least-reached people.*

### Vision

*We believe every person should have the opportunity to choose and follow Jesus Christ.*

# Thank you for being a global disciple

Thank you for being a global disciple with a passion and vision for reaching people with the Good News of Jesus!

With this Annual Report, you can see how God has multiplied your generosity, your prayers, and your conversations about Global Disciples.

In 2019, we saw God's handiwork as Global Disciples training expanded into new strategic regions. Our Training Program directors report that their investment in equipping Christ-followers added more than 83,500 new brothers and sisters to God's Family.

Prayer is foundational for all we do, and a significant way you can help. This year, 228 teams of intercessors around the world—groups of 3 to 30 or more—are committed to praying regularly for Global Disciples and reaching least-reached people with the Gospel.

Now in 2020, our world is wrestling with a pandemic and its impact on every aspect of life. Yet, God is faithful, and His people are creative in finding ways to carry on the mission. By faith we anticipate what He will do in the coming days, and we thank you for your continued partnership.



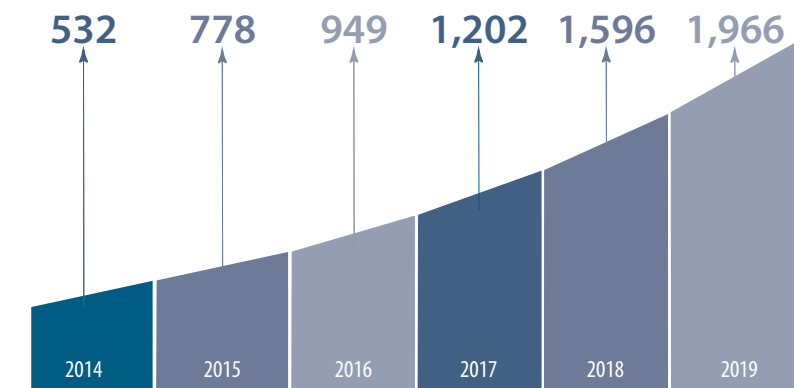
NEPAL: global disciples in action on outreach

# Global Impact

## 2019 Annual Activity



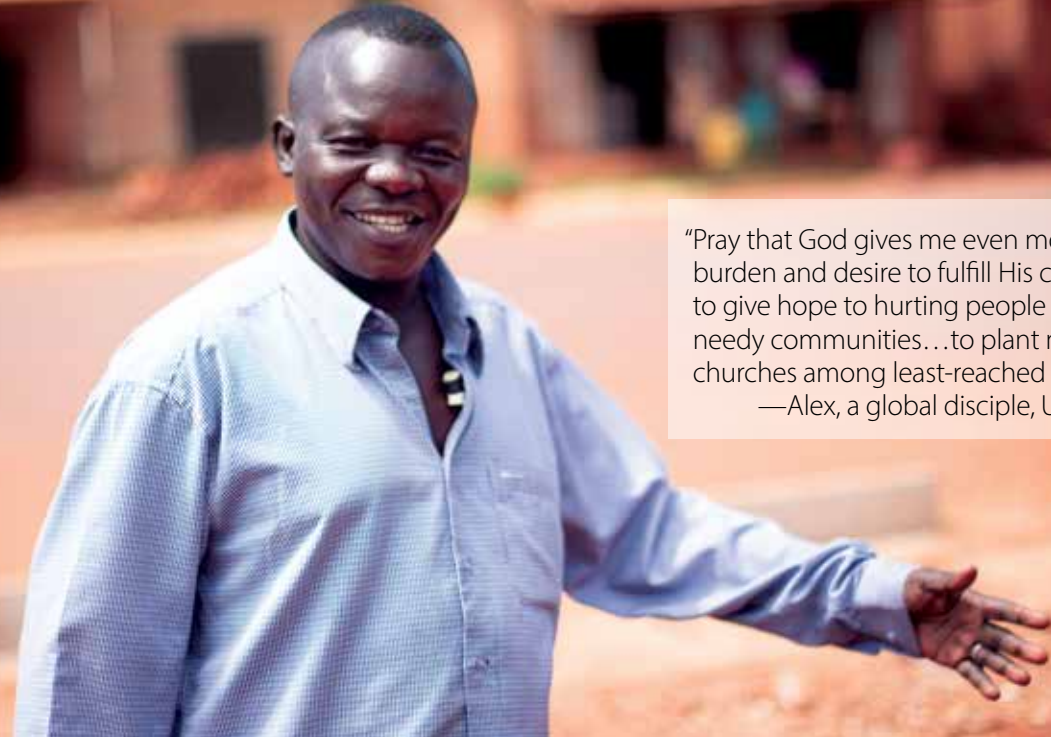
## Active Training Programs\*



**Seed Funds** provided by Global Disciples assist new training programs in the first three years. For every dollar given in seed funds, the local church provides two dollars.

\* Reporting from calendar year 2019  
\*\* As of June 30, 2020

# We are global disciples...



“Pray that God gives me even more of a burden and desire to fulfill His calling... to give hope to hurting people and needy communities...to plant more churches among least-reached people.”  
—Alex, a global disciple, Uganda

Out of brokenness and turmoil, Alex was a teenager when he found salvation and hope in Jesus Christ, thanks to workers equipped and sent out by a Global Disciples program in Uganda. A few year later, he attended a Global Disciples training, making it his mission to share the Gospel and make disciples too. Today, Alex is raising up disciples, planting churches, and developing men and women to train more disciple-makers in Uganda and beyond.

What does a global disciple look like? Like Alex. Like you. Like thousands of men and women, equipped and eager to share the Good News of Jesus, and to walk with new believers as they grow into disciples. Disciples with a whole-world vision.

People like Alex, trained in our partner programs, are working within their own context—a nation or people group they’re familiar with. They’re not “foreign”; **they are already home.** And that’s a strength! They can introduce least-reached people to the God they know personally, the Jesus they follow, with an understanding of cultural and religious barriers. Barriers they’ve already overcome by God’s grace.

As an organization, we rely on the leadership, strengths, and expertise of our staff who lead from their home regions. What a privilege to work together to multiply these global disciples and move the Kingdom forward.

## Global Disciples Staffing

International Staff  
**78%**

North American Staff  
**22%**

### Staffing by Continent

Africa.....	42%
Asia.....	33%
Latin America.....	3%
North America.....	22%

# ...and global disciples multiply

The email arrived during the pandemic shutdown. It was brief but joy-filled, with a few grainy photos. A program director in a remote Asian region—unaffected by the Coronavirus at the time—was excited to report on a baptism of four new disciples of Jesus!

The Body of Christ is multiplying because a global disciple makes disciples. Even in difficult days, we can share the Good News of Jesus with people who are anxious, suffering, and living in spiritual

bondage. Through conversations, acts of compassion, help, and proclamation, people are introduced to Jesus and nurtured in their walk with Him.

In a year, one program has a significant impact. Multiply that by 1,966 programs around the world and you see how disciples who multiply disciples are reaching the least-reached and changing their world.

“During Passion Week, we spent three days preaching the Good News of Jesus. Four people gave their lives to Jesus—one from an underground group, another was a drug addict, and two from a very poor family.”  
—Kipgen, a global disciple, Asia



## Impact of one program in a year

Local church cluster selects 1 director



The director annually trains 15 disciple-makers



On outreach these 15 disciple-makers reach 71 new disciples

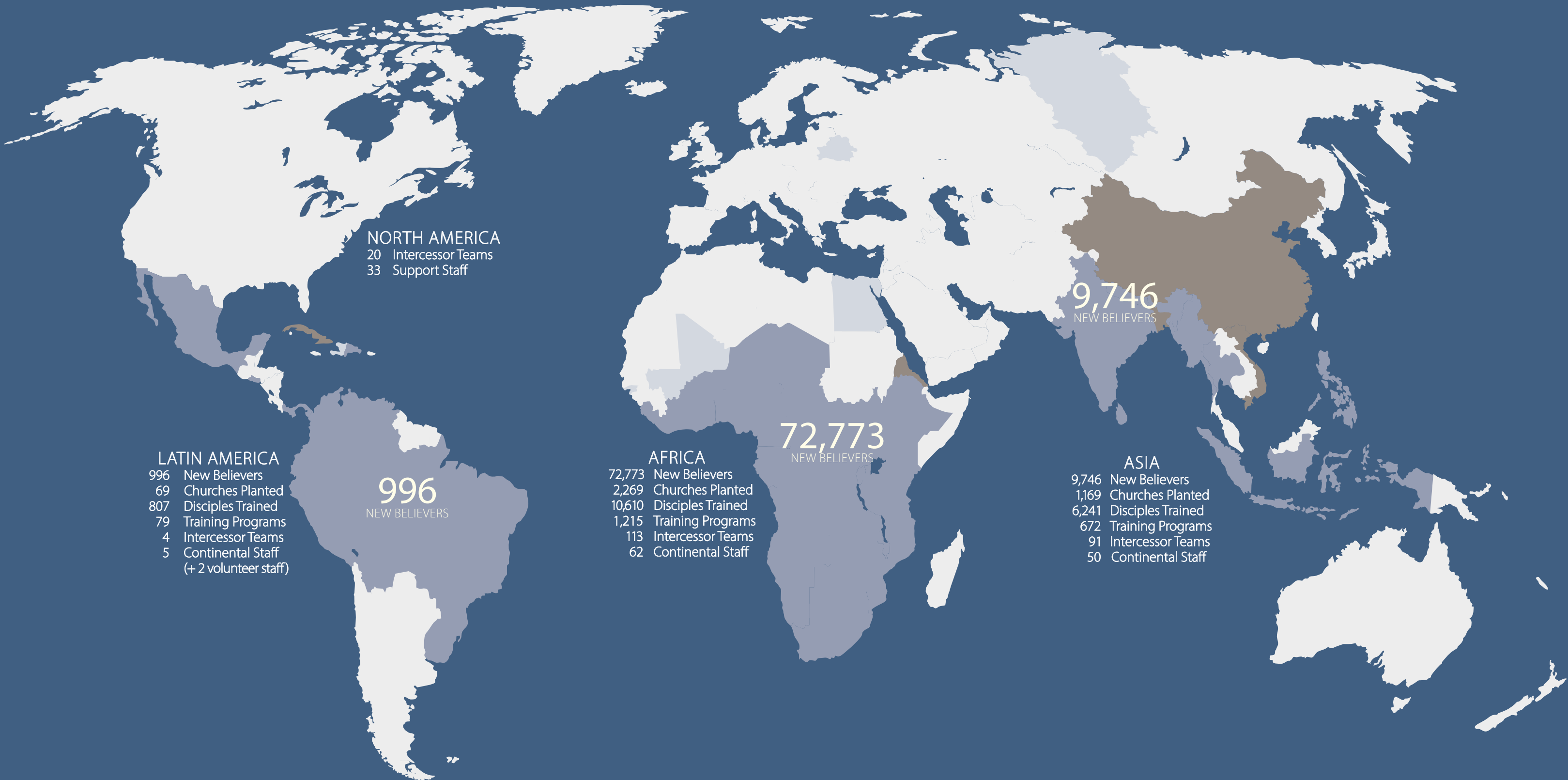


This results in 3 new churches planted, with an average of 25 new disciples in each church.



# Global Disciples Worldwide

January 1-December 31, 2019



**NORTH AMERICA**  
20 Intercessor Teams  
33 Support Staff

**9,746**  
NEW BELIEVERS

**72,773**  
NEW BELIEVERS

**AFRICA**  
72,773 New Believers  
2,269 Churches Planted  
10,610 Disciples Trained  
1,215 Training Programs  
113 Intercessor Teams  
62 Continental Staff

**ASIA**  
9,746 New Believers  
1,169 Churches Planted  
6,241 Disciples Trained  
672 Training Programs  
91 Intercessor Teams  
50 Continental Staff

**LATIN AMERICA**  
996 New Believers  
69 Churches Planted  
807 Disciples Trained  
79 Training Programs  
4 Intercessor Teams  
5 Continental Staff  
(+ 2 volunteer staff)

**996**  
NEW BELIEVERS

Reported from calendar year 2019.  
Data from restricted regions is not reported due to security concerns.

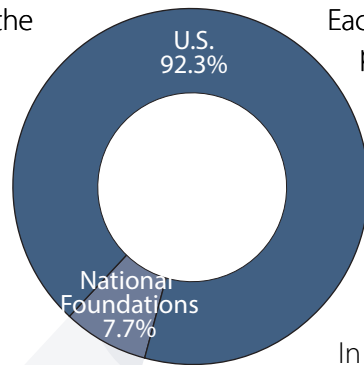
*Lord, you establish peace for us; all that we have accomplished you have done for us. Isaiah 26:12*



Our prayer is that disciples of Jesus Christ, from all nations and many vocations, will embrace this vision and do their part.

## National Foundations

A strength of Global Disciples is the ownership of the vision beyond the United States. National Foundations in Canada, Ethiopia, India, Indonesia, and Kenya have picked it up and put feet and resources to it. Foundations are also developing for Nigeria, Zambia and Latin America.



Each Foundation is formed by business and professional leaders who invest time, resources, prayer, and experience to advance Global's activity in their nation or region. Working closely with local Global leaders and regional hubs, they underwrite directors trainings, seed funds, regional equipping events, and staff and administrative costs.

In the past fiscal year, National Foundations outside the U.S. contributed **\$448,361** to support Global Disciples' activity in their countries and worldwide.

Each Foundation also draws together advocates who are passionate about reaching the least-reached with the Gospel, and eager to invite others to join the effort within their own nation and beyond.

### Funding from National Foundations

Canada Foundation	\$264,961
Ethiopia Foundation	\$ 79,955
India Foundation	\$ 14,286
Indonesia Foundation	\$ 70,587
Kenya Foundation	\$ 18,572



## Source and Use of Funds

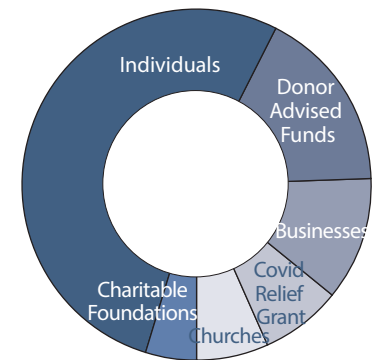
Where does the money come from? From people like you.

We are grateful for the many individuals, families, churches, business leaders, and the charitable and family trusts who give generously and sacrificially to support Global Disciples.

Funding from sources outside the U.S. generated **\$1,549,696** in this fiscal year. Of that, **\$1,101,335** came from the church clusters which own and operate local training programs and reflects their contribution to program and training expenses. Church cluster contributions are not reflected in our corporate financial statements.

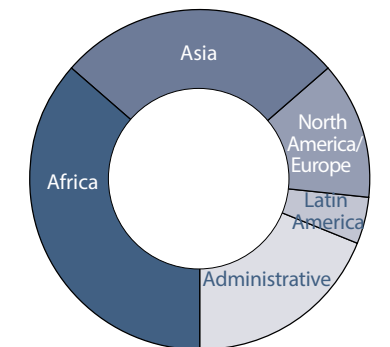
### Source of U.S. Funds

Individuals	52.7%
Donor Advised Funds	16.9%
Businesses	11.4%
Covid Relief Grant	7.4%
Churches	6.6%
Charitable Foundations	5.0%



### Use of Funds

Africa	36.6%
Asia	27.2%
N. America/Europe	12.9%
Latin America	4.5%
Administrative	18.8%



## A Locally Sustainable Model

Local sustainability is our goal on many levels, and it's built into the Global Disciples model.

We partner with a cluster of churches to develop a training program, but they own it. The cluster covers at least half the initial expenses and Global Disciples offers seed funds for the rest. Over three years, local support increases, seed funds decrease, and by year four, the training is fully resourced by the church cluster.

Currently, 736 active training programs have reached sustainability. In fact, 84% of Global partner programs launched in the last 24 years are actively training and equipping disciple-makers and church planters.

Church clusters experience the joy of giving by investing in our Multiplication Fund, which helps launch new training efforts among least-reached people. Many churches have discovered that no matter how limited their resources, they're able to support multiplication efforts.

Small business training offers another level of sustainability. Church planters and leaders are equipped to use a small business which opens doors for outreach and helps support their families. They often contribute to further trainings and church planting.

Another way we build sustainability is by expanding the number of Facilitators prepared to "train the trainers." They're able to equip program directors to develop

discipleship-mission, leadership, and small business programs. Each regional team is developing specialists who are able to train directors in every phase of training. This has proved strategic at a time when travel is restricted.

**736**  
active training programs have reached local sustainability

**84%**  
retention rate

"When I learned we could run our training through local resources, I was so excited. I shared the vision with my local church. Many believers were eager to contribute, and we raised the rupees we needed in a week!"

—Bajjali, a global disciple, Nepal



NEPAL



MYANMAR

## 2020 Balance Sheet

	Fiscal Year 2019-2020	Fiscal Year 2018-2019
<b>Assets</b>		
Cash & cash equivalents	\$ 1,005,519	\$ 676,362
Prepaid expenses & other assets	\$ 4,129	\$ 3,330
Receivables	\$ 93,976	\$ 115,074
<b>Total Current Assets</b>	<b>\$ 1,103,624</b>	<b>\$ 794,766</b>
Equipment	\$ 47,952	\$ 29,553
Investments	\$ 569,235	\$ 631,250
<b>Total Assets</b>	<b>\$ 1,720,811</b>	<b>\$ 1,455,569</b>
<b>Liabilities &amp; Net Assets</b>		
Accounts payable	\$ 30,653	\$ 34,585
Other liabilities	\$ 244,495	\$ 201,631
<b>Total Liabilities</b>	<b>\$ 275,148</b>	<b>\$ 236,216</b>
<b>Total Net Assets</b>	<b>\$ 1,445,663</b>	<b>\$ 1,219,353</b>
<b>Total Liabilities &amp; Net Assets</b>	<b>\$ 1,720,811</b>	<b>\$ 1,455,569</b>



“Giving Vietnamese pastors business skills for ministry and to support themselves is like throwing gas on a fire! They are bold in their faith, willing to risk everything to take the Gospel of Jesus to their unreached neighbors. A business meets their needs and provides connections and access to communities where there is no witness for Christ.”  
 —Jorge, a global disciple and training specialist

## Financial Highlights

Source of Funds	Fiscal Year 2019-2020	Fiscal Year 2018-2019
Individuals	\$ 2,831,520	\$ 2,548,611
Donor Advised Funds	\$ 908,021	\$ 1,061,232
Businesses	\$ 614,987	\$ 771,145
Churches	\$ 357,090	\$ 336,802
Charitable Foundations	\$ 267,737	\$ 308,956
Covid Relief Grant	\$ 398,400	\$ 0
<b>Subtotal</b>	<b>\$ 5,377,755</b>	<b>\$ 5,026,746</b>
Non-U.S. National Foundations	\$ 448,361	\$ 473,020
<b>Total</b>	<b>\$ 5,826,116</b>	<b>\$ 5,499,766</b>

## National Foundations

Fiscal Year 2019-2020	Income	Expense
Canada Foundation	\$ 264,961	\$ 244,629
Ethiopia Foundation	\$ 79,955	\$ 65,270
India Foundation	\$ 14,286	\$ 8,814
Indonesia Foundation	\$ 70,587	\$ 66,903
Kenya Foundation	\$ 18,572	\$ 12,350
<b>Subtotal</b>	<b>\$ 448,361</b>	<b>\$ 397,966</b>
U.S. Foundation	\$ 5,377,755	\$ 5,109,276
<b>Total Income</b>	<b>\$ 5,826,116</b>	<b>Total Expense \$ 5,507,242</b>


Use of Funds	Fiscal Year 2019-2020	Fiscal Year 2018-2019
Africa	\$ 2,015,149	\$ 2,271,685
Asia	\$ 1,499,657	\$ 1,547,108
Latin America	\$ 250,540	\$ 221,582
N America/Europe		
Administrative	\$ 1,033,026	\$ 1,012,850
<b>Total</b>	<b>\$ 5,507,242</b>	<b>\$ 5,696,624</b>
<b>Net</b>	<b>\$ 318,874</b>	<b>\$ (196,858)</b>



Global Disciples is a member in good standing of the Evangelical Council for Financial Accountability (ECFA). Each year, Global Disciples is independently audited in accordance with accepted U.S. standards and accounting principles (GAAS/GAAP). Additional financial information is available at Guidestar.com.

Audit for fiscal year ending June 30, 2020 has not been completed at press time. Complete audit information is available from Global Disciples upon request.





## Reaching the least-reached, 'til the whole world knows

Thank you for praying,  
for sharing our stories, and for  
generously investing in Global  
Disciples. We treasure your  
partnership in the mission to  
see that every person has an  
opportunity to choose and  
follow Jesus Christ.



**Global Disciples®**

315 West James St., Suite 202 • Lancaster PA 17603 • [globaldisciples.org](http://globaldisciples.org)  
Box 16038, Sumas Mountain PO • Abbotsford, BC • V3G 0C6 • [globaldisciples.ca](http://globaldisciples.ca)



© 2020 Global Disciples